

National 8(a) Association

2012 Winter Conference

To be held at Walt Disney World, FL

We are pleased to announce our 2012 Winter Conference to be held at the Grand Floridian Resort and Spa, Walt Disney World, Florida.

We are very excited about this conference as we have expanded the conference agenda, to include afternoon breakout sessions for all levels of involvement in the 8(a) program. Track I classes will be geared towards business that are considering the 8(a) program or are fairly new to the program, while Track II classes will focus on small business that have matured within the program. Class titles will include (but are not limited to): Making your 8(a) status work for you Part I & II, Getting on the GSA Schedule, How to win Federal Construction Contracts and Make a Profit, and Mentor/ Protégé Partnerships. We will also be hearing from Federal OSDBU agencies such as Department of Health and Human Services, Department of Treasury, Missile Defense, Defense Intelligence Agency, the Department of State, and more. Major Primes such as Balfour Beatty, IAP, and Boeing will be in attendance as well as the SBA. This conference is the place to gain invaluable education and networking opportunities.

To join us for this outstanding opportunity, please visit our website for a preliminary agenda and schedule of classes, to purchase tickets, and book your room at an amazingly low discounted conference rate at Disney's Grand Floridian Resort and Spa!

www.national8aassociation.org

Testimonial from past conference attendee: As a first time attendee, and also being new to the federal contracting arena, I found all speakers to be particularly informative and helpful. I liked that SBA officials were present to inform attendees of what was going on regarding implementation of the new Small Business Jobs Act. Also the information from the Administrators and other representatives from government, I found to be very helpful. All in all, I enjoyed the conference and thought it was well put together.

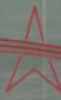


Ron Perry
President
National 8(a)
Association

National 8(a) Association Membership: Join Today!

Becoming a member of the National 8(a) Association has many benefits, the most notable being the \$100 discount to our events and conferences. If you plan on bringing more than one employee or attend more than one event a year this savings will really add up!

Additionally, please remember that all memberships will expire with the 2011 calendar year; please keep an eye on your inbox for your renewal invitation!

NATIONAL 8(A) 
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1200 G Street NW, Suite 800
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www.national8aassociation.org

National 8(a) Quarterly Newsletter

Small Business Teaming Pilot Program

On Sept. 27, 2010, President Obama signed into law the Small Business Jobs Act (SBJA), the most significant piece of small business legislation in over a decade. The new law is providing critical resources to help small businesses continue to drive economic recovery and create jobs. The new law extended the successful Small Business Administration (SBA)-enhanced loan provisions while offering billions more in lending support, tax cuts, and other opportunities for entrepreneurs and small business owners. The SBJA includes an array of provisions aimed at helping small businesses gain access to capital, compete for federal contracting opportunities, expand exporting opportunities and obtain other assistance to help them grow and create jobs.

Awarded funds may be used toward small business (SB) training, counseling, and/or mentoring activities designed to enhance SBs' ability to compete for larger procurements.

Grantees are expected to help small businesses find other firms interested in teaming, assist SBs with the formation and execution of teaming arrangements, aid teams of SBs in identifying appropriate larger contracting opportunities, and assist teams of SBs with the preparation and submission of bids and offers.

Grantees will leverage their existing resources and collaborate with SBA District Offices, resource partners, and other federal, state, local and tribal government small business development programs.

© Article from SBA.gov website



*Karen Mills
Administrator
U.S. Small Business Administrator*

National 8(a) Association receives one of the SBA Teaming Pilot Program Grant

The National 8(a) Association is honored to announce the U.S. Small Business Administration (SBA) has chosen the National 8(a) Association to receive one of the Small Business Teaming Pilot Program grants (\$500,000.00), these grants are designed to help teams of small businesses work together to compete for large federal contracts, grow, and ultimately create jobs. The National 8(a) Association has been successful over the last five years in bringing together diverse small businesses and enhancing their ability to compete in the Federal market place.

The Small Business Teaming Pilot Program was one of the beneficial programs made possible by the Small Business Jobs Act, signed into law by President Obama on September 27, 2010. This act is a significant piece of small business legislation designed to provide critical resources to help small businesses continue to drive economic recovery and create jobs.

This SBA grant that has been awarded to the National 8(a) Association will be used for the training, counseling, and mentoring of small businesses who wish to enter into teaming relationships to go after large federal contracts.

Statement from National 8(a) President Ron Perry:

"I would like to thank the SBA for this funding, with the additional funding we can continue our mission of educating and bringing small businesses together to work with the federal government"

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