



ALASKA

REGIONAL CONFERENCE

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NASA OSBP

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SEWP V

www.sewp.nasa.gov

**NASA SEWP
Solutions for Enterprise-Wide Procurement**

**National 8(a) Conference
June 2022**



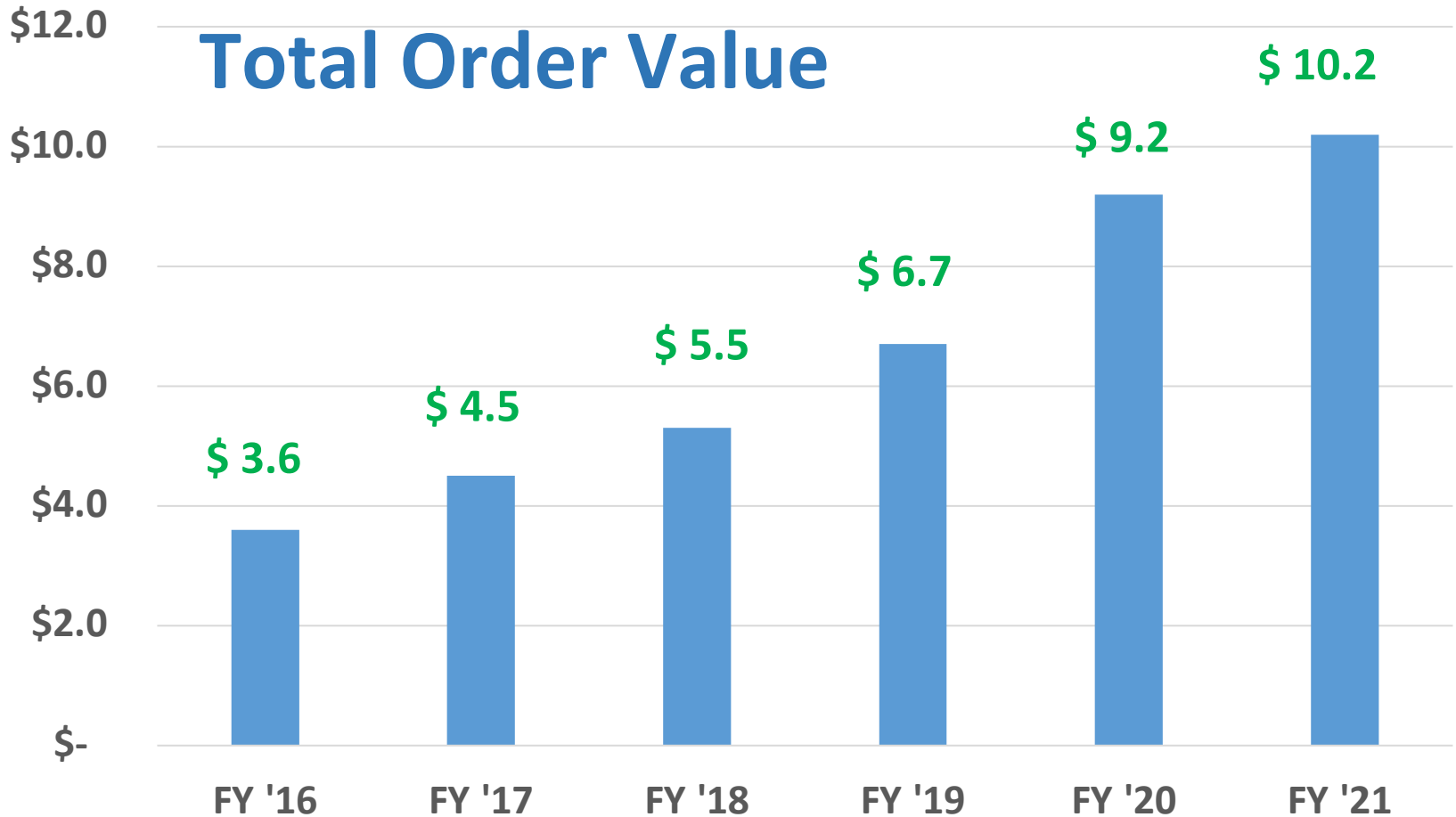
What is SEWP?

SEWP

- Multi-award suite of Government-Wide Acquisition Contracts
 - **Over 140+ Contract Holders / Over 110+ Small Businesses**
 - Each Contract Holder has a \$20B ceiling
 - Annual Revenue between \$+10.5B
 - **Utilized by every Government Agency**
- Contract Vehicle for Information Technology Products and Services
- Program Management Office (PMO) to provide support and information throughout the Acquisition Process



SEWP Growth





SEWP by the Numbers

SEWP V

**140+ PRIME CONTRACT HOLDERS INCLUDING
110+ SMALL BUSINESSES**

Current Figures... see “SEWP Snapshot”

- ✓ Thousands of Providers including Cisco, Apple, Dell, HP, IBM, NetApp, EMC, APC, VMware, Microsoft, Oracle, etc.
- ✓ Millions of Unique Products & Product Based Services
- ✓ SEWP V began on May 1st, 2015
- ✓ 10 year contracts (5 year base contract w/ 5 year option)



SEWP IS A SOLUTIONS CONTRACT PRODUCTS AND SERVICES

Information Technology & Networking	Computer Hardware, Tablets Network Appliances: Routers, Modems, VOIP, Storage, Security
Software & Cloud	Software Virtualization and Cloud Computing XaaS (e.g. SaaS=Storage as a Service)
Mobility & Communications	Telecommunication Devices & Monthly Service
Supporting Technology	Scanners, Printers, Copiers, Shredders Associated Supplies & Accessories Sensors
AV/Conferencing	A/V Equipment and Accessories TVs, Display Monitors, Projectors & Screens
Services	Maintenance / Warranty Site Planning / Installation Product Based Training Product Based Engineering Services



What makes SEWP Hot?

- ***SPEED:*** Products/Solutions/Providers added within hours!
- ***CUSTOMER SERVICE:*** Gold standard
- ***FEE:*** Current fee 0.34% for products and/or services
- ***AGENCY CATALOGS***
- ***TRACKING & COMMUNICATION:*** Tracking of all orders which provides feedback to contract holders and customers throughout process.
- ***REPORTING:*** Customizable Agency reports
- ***SUPPLY CHAIN RISK MANAGEMENT***
- ***ONLINE TOOLS:*** Easy to use tools available 24x7
- ***FASST TEAM***





SEWP V Snapshot: as of June 2022

- Over 190,000 Orders Placed
- Over \$30B Value of Orders Placed

Small Business Usage

- All Small Business = 81%
- HUBZone = 12%
- SDVOSB = 31%
- VOSB = 33%
- EDWOSB = 3%
- WOSB = 12%



NASA Centers Usage (FY 22)

	Total Obligations	Orders
Ames Research Center	\$17,455,000.00	194
Armstrong Flight Research Center	\$1,022,000.00	52
Glenn Research Center	\$9,896,000.00	444
Goddard Institute of Space Studies	\$85,735.00	8
Goddard Space Flight Center	\$19,186,000.00	975
IV and V Facility	\$79,571.00	21
Jet Propulsion Laboratory	\$8,164,000.00	107
Johnson Space Center	\$5,385,000.00	163



NASA Centers Usage (cont.)

	Total Obligations	Orders
Kennedy Space Center	\$8,040,000.00	153
Langley Research Center	\$3,286,000.00	111
Marshall Space Flight Center	\$3,819,000.00	52
NASA General Offices	\$867,172.00	19
NASA Headquarters	\$9,773,000.00	105
NASA Support Contractor	\$298,194.00	7
Space Telescope Science Institute	\$1,812,000.00	69
Stennis Space Center	\$62,935,000.00	543
Wallops Flight Facility	\$78,067.00	20
Michoud Assembly Facility	\$32,000.00	1
White Sands Missile Facility	\$0	0



SEWP V Top Issuing Agencies: June 2022

Agency	Total Amount	# Orders
Department of Defense	\$2,129,028,011.00	43001
Department of Veterans Affairs	1,839,570,965.00	4000
Department of Justice	882,028,298.00	3400
Department of the Navy	807,769,839.00	4361
Department of the Air Force	736,046,850.00	7328
Department of Treasury	541,873,493.00	1462
Department of State	446,453,421.00	5634
Department of Commerce	356,100,628.00	4454
Department of Health and Human Services	351,111,785.00	1083
Department of Energy	310,643,317.00	2245

- Next 5:
 - Department of Homeland Security
 - United States Department of Agriculture
 - National Aeronautics and Space Administration
 - Department of the Army
 - Department of the Interior

**97 Cabinet-level and Independent Agencies have utilized SEWP V*



FASST

Federal Agency Strategic Support Team

FASST provides guidance on IT Procurements that are:

- Strategic
- Complex
- Significant in size

Contact SEWP to arrange an onsite meeting for your Agency



Industry Relations Team

- Investments – Innovations – Emerging Technologies
- Educate, consult, guide (Government & Industry)
- In person for top tier companies
- Attends meetings for individual companies
- Monthly WebEx session for general audience
- Industry Events
- Contract Holder Capability Matrix



SEWP V

www.sewp.nasa.gov

Industry's Role



Industry's Role

5 Ways Industry is Involved:

- Add Products/Services Under Existing Contracts(Provider)
- Partner/Team/Assist Contract Holders
- Purchase from Existing Contracts
- Compete for a SEWP Prime Contract
- Novate an existing SEWP Contract Holder



Industry's Role (cont.)

Add Products and Services to Existing Contracts:

- **Provider:** Any company that has any product and/or services on one or more SEWP V contract.
 - Currently over 8000 SEWP provider companies
 - 20+ added weekly
- **“Provider” of IT Products / Services**
 - Work with one or more Prime Contract Holders to request product addition
 - Business case is negotiated between Prime and Provider
 - A Prime Contract Holder must first request acceptance of Provider
 - Check is made by SEWP to ensure products in scope
 - After a Provider is accepted:
 - All Primes may add products from the Provider
 - Products added through Technology Refreshment process
 - Provider may have a central POC to review whether a Contract Holder is an Approved Reseller



Industry's Role (cont.)

Team with Existing Prime

Some Contract Holders team with companies on a business-to-business basis.

- Examples of why a Contract Holder would Partner
 - Increase access to Products/Services/Solutions
 - Increase locality presence
 - Provide access to a specific customer or agency
- Teaming partner DOES NOT have a SEWP contract
 - Access to SEWP Contract Holder applications and resources are only available to the Prime including quoting tool
- Orders remain between Government and the Contract Holder
- Contract Holder is ultimately responsible for all Government interactions



Industry's Role (cont.)

Purchase from Existing Contracts

Approved Support Service Contractors may Utilize SEWP Contracts as part of their Government Contract.

- Authorization Letter from Support Service Contractor's CO/KO (Contracting Officer)
- Authorization required on an individual support service contract basis
- List of Approved Support Service Contractors available on SEWP website



Industry's Role (cont.)

Compete for a SEWP Prime Contract

- SEWP V Contracts are 5 year w/ 5 year option (5/1/15-4/30/25)
- Follow-on (SEWP VI) activities and information
 - All Official Information provided through the SAM.gov Contract Opportunities site (beta.sam.gov) and the SEWP website (www.sewp.nasa.gov)
 - Time frame typically begins 1.5 to 2 years prior to end of current contracts
 - Formal RFP / Proposal competitive process
 - Extensive Requirements based on SEWP Solutions-based structure and scope



Industry's Role (cont.)

Novate an Existing Prime Contract

- A novation of an existing Contract Holder shall comply with FAR 42.12 requirements.
- The Contracting Officer responsible for processing and executing a novation shall be determined based on FAR 42.1202 – Responsibility for Executing Agreements
- All novation packages are required to comply with FAR 1204 – Applicability of Novation Agreement.
- Novation will not be processed until the transferee SAM.gov information is current



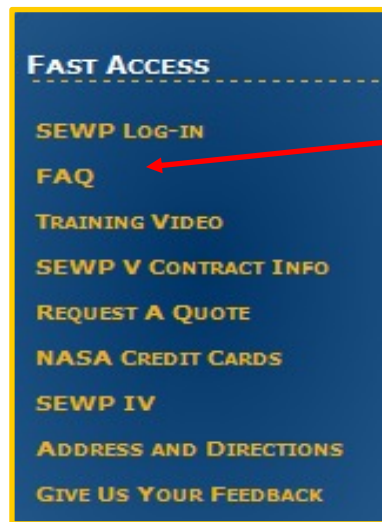
SEWP V to SEWP VI

- SEWP V – effective ordering period ends April 30, 2025
- SEWP VI Re-compete efforts have begun
- What should Industry be doing prior to re-compete?
- Market Research being conducted with the goal to incorporate all socio-economic designations within the SEWP contract structure



For more information:

- <http://www.sewp.nasa.gov>
- Frequently Asked Questions





SEWP V

www.sewp.nasa.gov

Questions?